

Dr. Walid Elsayes

HEALTHCARE OPERATIONS & TRANSFORMATION EXECUTIVE

UAE · Saudi Arabia · Egypt · MENA

PROPOSITION

Turning healthcare strategy into operating performance — building safer, more efficient and financially sustainable hospitals across the UAE, Saudi Arabia and the wider MENA region.

POINT OF VIEW

Execution is the operating model for patient care. Hospitals rarely fail because strategy is missing. They struggle because execution is fragmented.

SCOPE OF EXPERIENCE

- Healthcare strategy and operating models
- Hospital operations, patient flow and performance transformation
- Financial sustainability, growth and service-line development
- Clinical governance, quality and patient experience
- Workforce leadership and organisational transformation

CAREER

2025–	COO, surgical specialty hospital, Dubai
2023–25	Hospital Director Advisory & Strategic, multi-hospital group, Riyadh
2022–23	COO, multi-specialty private hospital, Dubai
2021–22	Hospital Director, greenfield commissioning of three hospital towers, Dubai
2020–21	Regional General Director Egypt, KSA-headquartered hospital group
2016–20	Healthcare Management Advisor, King Saud Medical City, Riyadh
2009–15	Director of Operations, three hospitals & eight polyclinics, Riyadh
2003–09	Quality leadership & primary care foundations, KSA · Egypt
2022–	Executive Business Instructor (part-time), AUC School of Business, Cairo

Overlapping dates reflect concurrent part-time academic and executive roles.

CREDENTIALS

MBBCh	Mansoura University
MSc	Healthcare Management, Swiss Business School
MBA	Swiss Business School
CPHQ	Certified Professional in Healthcare Quality, HQCB / NAHQ
LSSMBB	Lean Six Sigma Master Black Belt

Certification numbers and issue dates available on request.

SELECTED LEADERSHIP IMPACT

- 01 Clearing a surgical backlog by fixing the flow that produced it**
A surgical backlog of approximately 4,000 cases eliminated in under twelve months, by redesigning the pathway producing the queue rather than adding capacity.
- 02 A national physician productivity programme**
Design and launch of a national physician productivity programme under the Ministry of Health, built to be diagnostic and clinically credible rather than punitive.
- 03 Commissioning three hospital towers**
Three hospital towers in Dubai commissioned and brought into operation, 2021–2022 — regulatory activation, operational readiness and stabilisation through the first period of live operation.
- 04 National GP training programme, in support of Egypt's Universal Health Insurance rollout**
Curriculum and programme design for general practitioners, co-designed with a UK National Health Service training partner, in support of the national rollout.

Full case narratives are published at walidelsayes.com/leadership-impact.

TEACHING

Executive Business Instructor (part-time), American University in Cairo School of Business.

CONTACT

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